

CURRICULUM-VITAE

MR. SHIVARAJ D. SADEKAR. M. Pharm

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CAREER OBJECTIVE:

Seeking a position in your esteemed organization. In order to encourage growth and leadership opportunity, where I can utilize my teaching skills, public speaking skills, Training experience to design and implement programs, technical expertise, innovative abilities, interpersonal skills and consequently increasing my potential to give my best to the organization.

EXPERTISE:

Teaching & Training | Corporate training | Training & Development.

SKILLS:

- ✓ Compliance training and administration.
- ✓ Lean Six sigma.
- ✓ Instructional designs (ISD).
- ✓ Incorporating Emotional intelligence (EI) influence in training.
- ✓ LMS and e learning programs.
- ✓ Management Development programs (MDP).
- ✓ Clear understanding of training program design and implementation.
- ✓ Strong written and verbal communication skills.
- ✓ Dedication to learning and continuous professional development.
- ✓ An ability to accurately assess employee performance.
- ✓ Extensive knowledge of learning theory and effective training methods.
- ✓ In depth Understanding of Professional Selling Skills (PSS)
- ✓ Understanding of all adult learning principles and techniques.

EDUCATION:

Professional Qualification:

- **M. Pharmacy (Pharmaceutics) - 73.36%** **2012-2014**
KLE's College of Pharmacy, Nipani. Belgaum (Karnataka)
Rajiv Gandhi University of Health Sciences, Karnataka. Bangalore.

➤ **B.Pharmacy - 63.46%**

2004-2008

KLE's College of Pharmacy, Nipani. Belgaum (Karnataka)

Rajiv Gandhi University of Health Sciences, Karnataka. Bangalore.

Academic Qualification:

➤ **+2 Science CBSE - 63.50%**

2003

Jawahar Navodaya Vidyalaya, Uttar Kannada, Karnataka.

➤ **10th CBSE – 51.20%**

2001

Jawahar Navodaya Vidyalaya, Uttar Kannada, Karnataka.

PROFESSIONAL EXPERIENCE: Total work experience 14+ yrs.

- ✓ **Sr. Team Leader (CQA-Training) - Strides pharma ltd, KRSG Bangalore** from Mar 2023 to **till date.**

Job Responsibility:

Training in-charge of KRSG site | Ensuring 100% training compliance of site | GxP training | Audit handling | Stakeholder engagement | LMS administration | Strive to perform for performance enablement in current role | Aspire to grow for future role readiness | Structurization of annual training plan.

Build targeted learning and assessment processes in order to certify the learners based on the established capabilities.

- ✓ **Manager – Learning & Development - Reliance Retail Pharmacies | Netmeds - Karnataka** from Mar 2021 to Oct 2022.

Job Responsibility:

Define employee development journey as a part of the employee life cycle. The development journeys are classified into Ready for Role | Strive to perform for performance enablement in current role | Aspire to grow for future role readiness.

Build targeted learning and assessment processes in order to certify the learners based on the established capabilities.

Training and development:

Facilitation for various training programs, new hire training, TTT, communication skills, team building, selling skills, interpersonal skills, group effectiveness and conflict management.

Content development:

Design and develop training modules through various learnings like storytelling, audio visuals, roleplays, Simulations, question-based discussions, on the job learning plans etc.

Developed and rolled out 4 week Induction Training Program (Called Gold Induction).

Developed and rolled out a leadership training program called I-lead

Developed and rolled out Mentorship Development Program for executive level employees (Called Store Mentor Program).

Developed and rolled out Standard Operating Procedures for Reliance Netmeds Pharmacy.

Training Administration:

Prepare annual business plans

Liase with regional OP's head and plan monthly training calendar.

Manage and upkeep of regional training which includes mapping of trainers, trainer schedule, man days, training center occupancy.

Business development:

New business developments based on training needs to our clients.

✓ **Sr. Executive - Training and Development:**

Apollo Pharmacy Ltd (Apollo Hospital Enterprise Limited - AHHEL) Bangalore, from Oct 2016 to Mar 2021.

Job Role:

- LMS execution and e learning sessions.
- Developed content for Management training using Instructional Design techniques (ISD)
- Delivered training using best suitable adult learning techniques.
- Aligned new training techniques and solutions with the company's strategic goals.
- Analyzing and measuring operations quality of managers using Six sigma analysis techniques and developing new content for training delivery using ADDIE and SAM models.
- Preparation of all training report like MIS and Man days for data analysis and Documentation.
- Coordinating with other CFT's for successful execution of training programs.

✓ **Asst. Professor - RC College of Pharmacy, Belgaum (Karnataka).**

Affiliated to RGUHS Karnataka. Bangalore - Nov 2014 to Oct 2016.

✓ **Part time Lecturer (During Post Graduation) - KLE's College of Pharmacy NPN, Belgaum (Karnataka)** Affiliated to RGUHS Karnataka. B'lore - 2013 to Oct 2014.

✓ **E1 Grade Officer - LUPIN Pharma Ltd, Goa.** (WHO/MHRA/TGA/USFDA Approved).

Worked as E1 grade officer in Capsule filling from Dec 2009 to Apr 2012.

✓ **MARKSANS Pharma Pvt. Ltd, Goa.** (WHO/USFDA/ MHRA Approved). Worked as a

Production Officer manufacturing (Granulation, Tablet coating) Oct 2008 to Dec 2009.

✓ **Audits Faced:** USFDA, WHO, MHRA, TGA and various party Audits.

PROJECTS HANDLED:

- Audio/video modules of all GxP in vernacular language – Strides Pharma Ltd.

- Store Excellence Certificate (SEC) Designed and managed Training need analysis assessment - Reliance Retail Pharmacies.
- Developed and launched 4 weeks training program (GOLD program) for new joining pharmacist - Reliance Retail Pharmacies.
- Created contents, Developed and Launched refresher training program for existing employees - Reliance Retail Pharmacies.
- Successfully launched My Gurukool LMS platform for front end and middle level management – Apollo Pharmacies ltd.
- Launched & Training structurization Products of HOLLAND AND BARRETTE for front end and Middle level management across the business - Apollo Pharmacies ltd.
- Played a vital role in designing and developing training program for a new marketing initiative “ONEAPOLLO” which turned out to be game changer in pharmacy retail - Apollo Pharmacies ltd
- Lead for successful execution and implementation of Pharmacist Excellence Program (PEP) an e-learning platform powered by Nestle - Apollo Pharmacies ltd
- Training lead for launch and execution of “Dr. Connect” - Apollo Pharmacies ltd.
- Conducted On Job Trainings (OJT) for course correction, training / implementations new initiatives and to measure employee’s performance on ground.

Certifications:

- Certified Training and Development Manager from V Skills.
- Instructional design for Classroom training (CRT).
- Instructional design for E-Learning.
- Lean Six Sigma - White Belt.
- Lean Six Sigma - Green Belt.
- Lean Six Sigma – Black Belt.
- Neuro Linguistic Programming (NLP) practioner.
- LinkedIn Courses – Gamification of learning, creating a culture of learning, creating leadership development program, Developing managers in organization, Developing a learning mindset, How to design and deliver training programs, How to increase learner engagement, Measuring learning effectiveness, Train the trainer, Organizational learning and development and many more.

M. PHARM DISSERTATION:

“Formulation and Evaluation of Aceclofenac sodium Nanohydrogel and Bivalirudin Polymeric Micelles” Under the guidance of Dr. Sidharth M. Patil. KLES’s College of Pharmacy, Nipani, Belgaum, Affiliated to RGUHS Karnataka. Bangalore.

METHODS DEVELOPED:

- ❖ Successfully developed and validated UV Spectroscopic method for Bivalirudin a Direct Thrombin Inhibitor.

PAPER PUBLICATIONS:

- “Development and Validation of Spectrophotometric Method for Estimation of Bivalirudin” published in Austin Journal of Analytical and Pharmaceutical chemistry. Nov13,2014; 1(5):4
- “Development and Evaluation of Bivalirudin Polymeric Nano-Micelles for Transdermal Drug Delivery System” Published in World Journal of Pharmacy and Pharmaceutical sciences. Vol 7, Issue 1, 2018: 1067-1087.
- “Development and Evaluation of Aceclofenac Sodium Nanohydrogel” Published in International Journal of Pharmacy and Pharmaceutical Research an official publication of Human journal. Ijppr.Human, 2017;Vol.11(1):321-347.
- “Development and Evaluation of Floating tablet containing Amlodipine” Published in World Journal of Pharmacy and Pharmaceutical sciences. Vol.7, Issue 5, 2018: 1331-1356.

CONFERENCE AND SEMINARS:

- 4th Annual Indo-American Pharmaceutical Regulatory Symposium, conducted by North Eastern University Boston, USA and JNTU Hyderabad. On 18,19 and 20 Oct 2012.
- Two days national level seminar on Recent Advances in Novel Drug Delivery System, organized by K.E Society’s RCP College Kasegaon, Maharashtra.

WORKSHOP PARTICIPATED:

- Two days’ workshop on “Research Methodology and Publications” organized by Rajiv Gandhi University of Health sciences, Karnataka. Bangalore.
- One day workshop on “Management Skills” on 17 Aug 2016 organized by KLE University College of Pharmacy, Belgaum, Karnataka.

PERSONAL INFORMATION:

Name	Mr. Shivaraj D. Sadekar.
Date of Birth	30/10/1985
Father Name	Shri. Dinesh G. Sadekar
Gender	Male
Marital Status	Married
Nationality	Indian
Languages known	English, Hindi, Kannada and Marathi.
Hobbies	Reading Novels, watching documentary, Visiting places and Travelling.
Present Address	# F1, Mane building, Mane plot, Nipani.

DECLARATION:

The above-mentioned information is correct and true and nothing has been concealed.

Date: 09/07/2024

Place: Bangalore

MR. SHIVARAJ D. SADEKAR.